

EMPLOYMENT APPLICATION

NAME: Christopher Harris

Santa Teresa, NM

EDUCATION

Dates:

From: 8/1983 To: 5/1987

School Name:

Cornell University

City

Ithaca

State

NY

Did you graduate?



Yes



No

Degree Received:

BS

Major:

Chemical Engineering with
Distinction

Units Completed:

All

Dates:

From: 9/1979 To: 5/1983

School Name:

Deerfield Academy

City

Deerfield

State

MA

Did you graduate?



Yes



No

Degree Received:

High School - Preparatory School

Major:

General Pre-College
Studies

Units Completed:

All

WORK EXPERIENCE

Please list your employment history below. If you held multiple positions within the same company, please list each position separately as a different work experience entry on the application.

Dates:

From: 6/2021 To: 10/2022

Employer:
Aristo LLC

Position Title:
President

Address:
4410 West 37th Ave

City:
Hobart

State:
IN

Zip:
46342

Hours Per Week: 70

of employees supervised:
40

Duties:

Executive Management of specialty chemical formulating/blending/coating front-end company of North America's leading after-market catalytic converter & exhaust company, AP Emissions Technologies LLC.

Instilled world-class customer-centric culture focused on Housekeeping & Safety, Quality and Growth. ISO 9001:2015 & ISO 14001:2015 Re-Certification achieved in December 2022.

Spearheaded improvements in planning/scheduling/inventory optimization, supply chain management and customer collaboration, to reduce order backlogs from 7 weeks to 1 week, fueling overall Company Sales Growth of 20% while expanding EBITDA by 80%.

Executed new external catalyst coating business set to deliver 14% additional Company Sales and 27% additional EBITDA in 2023.

Reason for Leaving:

Privately-held company was being readied for sale to Private Equity and site/subsidiary management was appropriately consolidated pre-sale.

Dates:

From: 6/2014 To: 12/2015

Employer:
CDTi Advanced Materials Inc (formerly Clean Diesel Technologies Inc)

Position Title:
President and Chief Executive Officer

Address:
1641 Fiske Place

City:
Oxnard

State:
CA

Zip:
93033

Hours Per
Week: 80

of employees supervised:
100

Duties:

Executive Management of NASDAQ-listed \$40-\$60 million advanced components and materials supplier to the global light-duty and heavy-duty automotive emissions control markets.

Re-Acquired critical Market Rights to Asia-Pacific to recover access to world's largest automotive

market--with a modest \$16 million cap on cumulative lifetime royalties.
Executed two successful Equity Raises (Nov 2014; June 2015) on heels of achieving key technical/IP and commercial milestones.
Drove development and early execution of Strategic Plan to transform Company from sub-\$100 million niche manufacturer of emission components into \$500 million supplier of advanced materials.

Reason for Leaving:

Strategy change, sale of specific subsidiaries, and consolidation of sites.

Dates:

From: 10/2010 To: 5/2015

Employer:

Clean Diesel Technologies (later became CDTi
Advanced Materials)

Position Title:

COO & President Engine Control Systems Limited

Address:

1641 Fiske Place

City:

Oxnard

State:

CA

Zip:

93033

Hours Per

Week: 80

of employees supervised:

125

Duties:

Executive Management of Manufacturing Sites in Oxnard, California; Markham, Ontario Canada, Malmo Sweden & Newcastle United Kingdom.

On-site execution of London Low Emission Zone in 2011-2012. \$12 million sales proved out October 2010 reverse merger to allow more equity funding. Achieved ISO 9001:2008 in record 30 days.

Delivered \$100+ million in legacy Retrofit business in Europe and North America during 2011-2015 for \$15-\$20 million in EBITDA.

Deployed new patented workhorse heavy-duty DOC/DPF technology in London LEZ and North America as prelude to DuraFit(r) after-market product launch in August 2014 (\$5 million new product sales in 2015).

Reason for Leaving:

Promoted to President and Chief Executive Officer of Parent Company

Dates:

From: 8/2008 To: 9/2010

Employer:

Catalytic Solutions Inc

Position Title:

President

Address:

1641 Fiske Place

City:

Oxnard

State:

CA

Zip:

93033

Hours Per
Week: 80

of employees supervised:
75

Duties:

Executive Management of Catalyst R&D and Manufacturing in California and Sales Offices in France and Japan.

Slashed \$12 million in worldwide costs to navigate Catalyst Business through the Great Recession and Tsunami setbacks. Retained best R&D talent to generate patented MY13 technology that underpinned major increases in # of models, volume growth and margin expansion. Optimized California coating plant to slash material usage and boost labor productivity, expanding margins from \$25/vehicle to \$34/vehicle over successive model years.

Reason for Leaving:

Promoted to COO of Parent Company after a reverse merger closed with Clean Diesel Technologies in October 2010.

Dates:

From: 5/2007 To: 8/2008

Employer:
Aculon Inc

Position Title:
Chief Operating Officer

Address:
10110 Sorrento Valley Rd

City:
San Diego

State:
CA

Zip:
92121

Hours Per Week:
70

of employees supervised:
10

Duties:

General Management of start-up nanotechnology company commercializing molecular-scale coatings for optical plastics, specialty metals and electronics.

Wrote Series B Offering Memorandum and teamed with Board to fully-subscribe \$3 million financing round. Developed detailed plan targeting \$36 million in EBITDA by 2011. Implemented Opportunity Analysis & Portfolio Management discipline to focus business development execution against \$200 million of medium-term opportunities.

Reason for Leaving:

Recruited by Catalytic Solutions Inc amid Board turmoil at Aculon.

Dates:

From: 10/2002 To: 2/2007

Employer:
Avery Dennison Performance Polymers

Position Title:
Director of New Bus Development; Commercial

Director North America; Global Vice-Pres & Gen
Mgr

Address:
8080 Norton Parkway

City:
Mentor

State:
OH

Zip:
44066

Hours Per Week: 80

of employees supervised:
125

Duties:

Led \$200+ million specialty adhesive/polymer business, after improving P&L of \$100+ million North America unit. Key member of Senior Executive Team charged with consolidating businesses totaling \$1.5 billion.

Delivered Net Income 30% above Plan and 65% above prior year (same period) during seven months as Vice President/General Manager. Drove development/execution of 2006 Plan for record \$30+ million in Net Income. Actual 2006 Net Income up 37% and Economic Value Added up 39% worldwide.

As Commercial Director, key member of Global Leadership Team that built 2006-2008 Strategic Plan for 9% Volume, 16% Net Income and 18% Economic Value Added compound annual growth rates. Re-engineered R&D/Technical Service to generate \$7 million in 2007 sales from new R&D platforms. Drove Design for Six Sigma and Opportunity Analysis rigor to develop medium-term project portfolio for \$8 million in 2006 sales and \$3 million in gross profit.

Reason for Leaving:

Corporation consolidated business units and substantially reduce the number of global vice presidents.

Dates:

From: 2/1998 To: 6/2002

Employer:
National Coatings Corporation

Position Title:
Vice President/General Manager, then President

Address:
1201 Calle Suerte

City:
Camarillo

State:
CA

Zip:
93012

Hours Per Week:
70

of employees supervised:
20

Duties:

Drove major strategic/operational change at this private \$5-\$10 million specialty roofing manufacturer. Transformed company into first roofing manufacturer awarded ENERGY STAR Partner of the Year alongside leaders like Intel and Whirlpool. Innovated with roof energy and life-cycle cost software and trained key customers controlling \$400 million in projects.

Collaborated with the California Energy Commission to update Title 24 with first-ever Cool Roof Energy-Efficient building code requirements.

Reason for Leaving:

Unable to consolidate the industry across several small privately-held similar manufactures in different US geographies.

Dates:

From: 7/1987 To: 2/1998

Employer:

Rohm and Haas Company

Position Title:

Research Process Engineer; European Operations Manager; Sales/Marketing Account Mgr - West Coast

Address:

Acquired by Dow Chemical in 2009

City:

Philadelphia / Milan Italy /
Paris France / Los Angeles

State:

CA

Zip:

90292

Hours Per Week:

80

of employees supervised:

15

Duties:

Sales/Marketing, Operations Management and Product/Process Development leadership positions with \$4 billion specialty chemicals Fortune 500 Company acquired by Dow Chemical in 2009.

Managed 25 strategic accounts with \$9 million in gross profit across six markets. Boosted gross profit 50% from 1995 to 1997 on 14% volume gain.

Directed \$300 million in shipments to 50 countries and \$10 million capital budget for major plants in France, Italy and the United Kingdom. Managed first-ever shipments of finished packaged agricultural chemicals into Japan.

Began Rohm and Haas career as a Research Process Engineer scaling new product/process technology from the Laboratory to Pilot Plants to Full-Scale industrial production. Championed innovative workshop-based Safety Training for new Chemical Engineers and Chemists.

Reason for Leaving:

Recruited to National Coatings Corporation after successful 3-years with Rohm and Haas in Southern California.

CERTIFICATES AND LICENSES

Various Trainings over the years in Problem Solving, Project Management, Design for Six Sigma, Six Sigma, Root Cause Analysis, Corrective & Preventive Action, Quality Management, Performance Management, Strategic Planning, etc.

Skills

Office Skills:

Microsoft Office, especially Word, Excel and PowerPoint

Other Skills:

See above and see my Career Resume

Language(s):

Speak

Basic Italian and French; Rudimentary Spanish

Read

Some Italian, French and Spanish

Write

Not Well